

### **XANTHAN REPORT MARCH 2010**

# **Summary**

#### Introduction to the Market

### **Suppliers**

CP-Kelco

Danisco (former Rhodia), Melle, France

Jungbunzlauer, Pernhofen, Austria

Cargill, Baupte, France & Zibo China

Archer Daniels Midland (ADM), Decatur, IL, USA

Shandong Deosen Company, Zibo, Shandong province, PR China

Shandong Fufeng Fermentation Co., Ltd, Shandong Province, PRC and Fufeng Bio-tech Co.

Other Chinese manufacturers

#### **Food Market**

2009 Overall Sales

Food Trends

North America

Asia Pacific

Latin America

Middle East and Africa

Overall Food Forecast

### **Oilfield Market Segment**

Introduction

Influence of Rig Count.

Market Structure

Outlook

## Home Care/Personal Care/Pharma/Oral Care:

Home Care:

Pharma and Personal Care

Outlook:

#### **Critical Success Factors**

Product Quality:

Production Cost:

Size:

Distribution & Support:

Product specialization:

### **Future issues**

#### **Appendices**

Appendix 1: Sales by End use

Appendix 2: Chinese xanthan sales

Appendix 3 Sales to Oilfield Drilling vs Rig Count

Appendix 4: Sales by Region/Segment

Appendix 5: Sales by Manufacturer

Appendix 6 SWOT Analysis